Cryonics Institute Statement of Assets, Liabilities, and Fund Balance

resulting from cash transactions **December 31, 2010**

| ASSETS | General Operations | Contract Prepayments | Patient <u>Care</u> | COMBINED TOTAL |
|--|-------------------------|-------------------------|------------------------|-------------------------|
| Current Assets | <u>oporazione</u> | ropaymonto | <u> </u> | <u> 101712</u> |
| Checking accounts | 73,975.81 | | 0.00 | 73,975.81 |
| Savings/Paypal accounts | 3,910.47 | 0.00 | 0.00 | 3,910.47 |
| Total Current Assets | 77,886.28 | 0.00 | 0.00 | 77,886.28 |
| Provide For in word And Other Assets | | | | |
| Property, Equipment, And Other Assets | 60 500 00 | | | 60 500 00 |
| Land Building | 62,500.00 236,596.36 | | | 62,500.00 236,596.36 |
| Building improvements | 149,700.82 | | | 149,700.82 |
| Cryostats | 402,630.15 | | | 402,630.15 |
| Laboratory and office equipment | 110,814.23 | | | 110,814.23 |
| Furniture | 2,676.82 | | | 2,676.82 |
| Subtotal | 964,918.38 | 0.00 | 0.00 | 964,918.38 |
| Less: allowance for depreciation | (567,024.21) | 0.00 | 0.00 | (567,024.21) |
| Total Property, Equipment and Other Assets | 397,894.17 | 0.00 | 0.00 | 397,894.17 |
| | | | | |
| Investments Cash balances in investment accounts | | 606.52 | 16,237.90 | 16 944 49 |
| Investments, at current market value | | 0.00 | 911,045.72 | 16,844.42 911,045.72 |
| CDs, at current market value | | 1,257,175.46 | 0.00 | 1,257,175.46 |
| Total Investments | 0.00 | 1,257,781.98 | 927,283.62 | 2,185,065.60 |
| Total investments | 0.00 | 1,237,701.90 | 321,203.02 | 2,103,003.00 |
| Restricted Assets | | | | |
| Master Cemetery Endowment Fund | | | 459,110.50 | 459,110.50 |
| Prepaid Materials Fund | | | 2,683.43 | 2,683.43 |
| Total Restricted Assets | 0.00 | 0.00 | 461,793.93 | 461,793.93 |
| Note: Prepaid cryopreservation fees received before March 3 | | | | |
| fees were recorded as a liability. All are refundable, pre-morte | | _ | | |
| received before March 31, 2004 was \$402,036.81. This amou | | • | • | 0.400.000.00 |
| TOTAL ASSETS | 475,780.45 | 1,257,781.98 | 1,389,077.55 | 3,122,639.98 |
| LIABILITIES AND FUND BALANCE Liabilities | | | | |
| Withheld and payroll taxes | 2,853.98 | | | 2,853.98 |
| Payments received on behalf of IS | 50.00 | | | 50.00 |
| Refundable Prepaid Contracts | 0.00 | 851,356.72 | | 851,356.72 |
| Total Liabilities | 2,903.98 | 851,356.72 | 0.00 | 854,260.70 |
| | _,000.00 | | 0.00 | 00 1,20011 0 |
| Fund Balance | | | | |
| Contributed capital | 2,125,584.07 | 436,244.58 | 201,998.22 | 2,763,826.87 |
| Accumulated balance (deficit) 12/31/09 | (1,516,226.40) | (19,284.40) | 982,332.27 | (553,178.53) |
| Net revs (exps) year ended 12/31/2010 | (96,453.92) | 9,410.85 | 144,774.01 | 57,730.94 |
| Transfers | (40,027.28) | (19,945.77) | 59,973.05 | 0.00 |
| Total Fund Balance | 472,876.47 | 406,425.26 | 1,389,077.55 | 2,268,379.28 |
| TOTAL LIABILITIES AND FUND BALANCE | 475,780.45 | 1,257,781.98 | 1,389,077.55 | 3,122,639.98 |

Cryonics Institute Statement of Revenues and Expenses

resulting from cash transactions for the year ended December 31, 2010

| | General Operations | Contract Prepayments | Patient <u>Care</u> | COMBINED TOTAL |
|--|-----------------------|-------------------------|------------------------|-------------------|
| REVENUES | | | | |
| Cryonics services | 246,570.98 | | | 246,570.98 |
| Research grants | 1,406.00 | | | 1,406.00 |
| Dividends | 0.00 | | 25,965.90 | 25,965.90 |
| Interest | 0.00 | 8,677.04 | 3.37 | 8,680.41 |
| Long-term capital gains (losses) | | | 1,430.12 | 1,430.12 |
| Net gain on investments | | 733.81 | 119,225.02 | 119,958.83 |
| Total Revenues | 247,976.98 | 9,410.85 | 146,624.41 | 404,012.24 |
| EXPENSES | | | | |
| Advertising | 9,642.12 | | | 9,642.12 |
| Bank charges | 4,500.11 | 0.00 | 1,850.40 | 6,350.51 |
| Cryogens | 26,853.77 | 0.00 | 1,000.10 | 26,853.77 |
| Cryonics services and supplies | 13,244.88 | | | 13,244.88 |
| Depreciation | 74,074.52 | | | 74,074.52 |
| | , | | | , |
| Dues | 808.56 | | | 808.56 |
| Facility supplies and services | 4,276.86 | | | 4,276.86 |
| Insurance | 30,439.66 | | | 30,439.66 |
| Legal and professional services | 7,440.65 | | | 7,440.65 |
| Maintenance and repair | 230.00 | | | 230.00 |
| | | | | |
| Office supplies and services | 17,215.32 | | | 17,215.32 |
| Penalty | 0.00 | | | 0.00 |
| Pension | 7,318.00 | | | 7,318.00 |
| Research and development | 10,544.00 | | | 10,544.00 |
| Salaries and wages | 95,284.00 | | | 95,284.00 |
| Taxes | 18,967.39 | | | 18,967.39 |
| Telephone | 6,566.42 | | | 6,566.42 |
| Travel | 5,028.79 | | | 5,028.79 |
| Utilities | 11,995.85 | | | 11,995.85 |
| | , | | | , |
| Federal Corporate Income Tax | 0.00 | | | 0.00 |
| Total Expenses | 344,430.90 | 0.00 | 1,850.40 | 346,281.30 |
| Operating revenues over (under) expenses | (96,453.92) | 9,410.85 | 144,774.01 | 57,730.94 |

Cryonics Institute Statement of Cash Flows

resulting from cash transactions

for the year ended December 31, 2010

| | General | Contract | Patient | COMBINED |
|--|-------------------|--------------------|--------------|--------------|
| | <u>Operations</u> | <u>Prepayments</u> | <u>Care</u> | <u>TOTAL</u> |
| Cash Flow From Operations | | | | |
| Net revenues (expenses) | (96,453.92) | 9,410.85 | 144,774.01 | 57,730.94 |
| Add back non-cash expenses and revenues: | | | | |
| Depreciation and amortization | 74,074.52 | | | 74,074.52 |
| Total Cash Flow From Operations | (22,379.40) | 9,410.85 | 144,774.01 | 131,805.46 |
| Cash Flow From Other Sources | | | | |
| New memberships | 96,651.31 | | | 96,651.31 |
| Bequests received | 25,368.75 | | | 25,368.75 |
| Fixed asset purchases | (3,491.65) | | | (3,491.65) |
| Increase in amounts owed to IS | 50.00 | | | 50.00 |
| Increase in withheld and payroll taxes | 312.79 | | | 312.79 |
| Increase in contract prepayments-net | 0.00 | 138,906.41 | | 138,906.41 |
| (Increase)/Decrease in CDs | | (127,764.97) | 0.00 | (127,764.97) |
| Other transfers | (40,027.28) | (19,945.77) | 59,973.05 | 0.00 |
| Increase in Master Cemetery Endowment Fund | | | (51,134.55) | (51,134.55) |
| Increase in Prepaid Materials Fund | | | (201.30) | (201.30) |
| Decrease/(Increase) in investments | | 0.00 | (151,484.38) | (151,484.38) |
| Total Cash Flow From Other Sources | 78,863.92 | (8,804.33) | (142,847.18) | (72,787.59) |
| TOTAL INCREASE (DECREASE) IN CASH | 56,484.52 | 606.52 | 1,926.83 | 59,017.87 |
| Changes In Cash Accounts | | | | |
| Checking accounts | 53,420.21 | 0.00 | 0.00 | 53,420.21 |
| Savings/PayPal accounts | 3,064.31 | 0.00 | 0.00 | 3,064.31 |
| Cash in brokerage accounts | | 606.52 | 1,926.83 | 2,533.35 |
| TOTAL INCREASE (DECREASE) IN CASH | 56,484.52 | 606.52 | 1,926.83 | 59,017.87 |